

Message Text

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PAGE 01 LA PAZ 07221 302221Z

73

ACTION EB-05

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P R 302058Z NOV 73

FM AMEMBASSY LA PAZ

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 1633

UNCLAS LA PAZ 7221

E.O. 11652: N/A

TAGS: BEXP ETRD BL BTRA

SUBJ: PURCHASE OF COMPLETE PLYWOOD FACTORY.

REF: LA PAZ 7039 TO USDOC AND WTDR OF MARCH 1972 ON

"INDUSTRIAS SILESIA".

1. MAX SALZMAN, OWNER OF "INDUSTRIAS SILESIA", WOULD LIKE TO TRAVEL TO THE U.S. WITHIN THE NEXT FEW WEEKS TO DISCUSS PURCHASE OF A COMPLETE SECOND-HAND PLANT TO PRODUCE PLYWOOD, PRESSBOARD AND WOOD LAMINATE, A THIN SHEETING OF WOOD TO BE USED AS A DECORATIVE COVERING.

2. SALZMAN EXPECTS TO SPEND MORE THAN US\$ 500,000 TO INSTALL THE PLANT IN THE SANTA CRUZ AREA. HE SAYS HE WANTS A SECOND-HAND PLANT BECAUSE IT WILL BE LESS EXPENSIVE TO ACQUIRE. A NEW PLANT OF THE KIND AND CAPACITY HE HAS IN MIND, HE SAYS, WOULD COST ABOUT US\$ TWO MILLION. COMMENT: THE EMBASSY BELIEVES SALZMAN MIGHT BE RECEPTIVE TO AN ATTRACTIVE OFFER OF A NEW PLANT. END COMMENT.

3. ACTION REQUESTED: PLEASE CONTACT FIRMS WHO CAN PROVIDE SALZMAN WITH THE PLANT HE WANTS AND FURNISH THE EMBASSY ASAP WITH NAMES AND ADDRESSES OF PEOPLE SALZMAN CAN SEE WHILE IN THE U.S.

4. MAX SALZMAN IS ONE OF BOLIVIA'S MOST SUBSTANTIAL BUSINESSMEN. SEE THE REFERENCES FOR ADDITIONAL INFORMATION ON HIS ACTIVITIES AND WORTH.
STEDMAN

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